# Northline

### Leander, Texas





Northline Leander Development Company

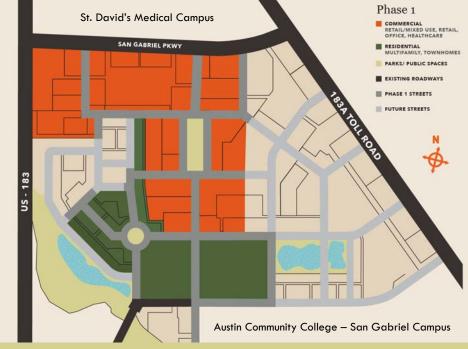
Marketing Materials

May 2023



## Northline

- Leander's soon-to-be downtown district.
- A public-private partnership with the City of Leander.
- An urban, Town Center, mixed-use community.
- Located in Leander's Transit-Oriented Development between the 183A tollway and 183, while bookended by Austin Community College and the St. David's Medical Campus.
- Named for its placement at the northernmost end of the Capital Metro MetroRail line.
- Master-planned by internationally acclaimed architecture firm David M. Schwarz Architects with unique design standards for the Northline community.
- The new live, work, play destination that will transform
   Williamson County and the North Central Texas region.



#### **Project Timeline**



Q4 2019

Construction plans for in public infrastructure pha completed



Q1 2020

Groundbreaking for pub infrastructure phase



Q1 2021

Construction begins o



2022

Construction begins on wn Square and signature civic spaces



2031

e project



#### **Project Features**

#### **Northline Details**

- Northline will be a dense urban, mixed-use project in the heart of Leander's new Transit Oriented Development center. The project received its entitlements with the City in 2018 and horizontal development work commenced in Q1 2020.
- Northline will comprise 116 acres including a projected 6.5 million square feet of retail, office, residential, hotel, and civic uses, intending to become the City's new Downtown center.
- Residential projects have commenced with pending surrounding mixed use to include retail, office, medical, civic, and hotel.
- The Northline PUD and Development Agreement provide substantial flexibility for development along with an expedited review process giving the ability to break ground and deliver development more efficiently than most other sites in the area.
- Northline's beneficial zoning has no density limitations or height restrictions.

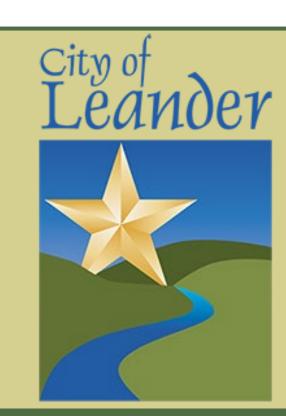


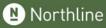


## Northline - Public Partner

### Public-Private Partnership with the City of Leander for Public Infrastructure

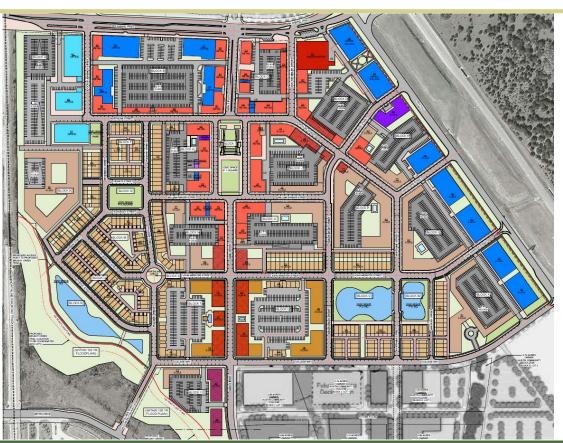
- The Northline Development Agreement with the City of Leander, providing certificate of obligation bonds issued in 2018 for direct City payments of \$15M.
- Northline received approval of an amendment to its TIRZ Agreement in July 2021 from the TIRZ Board (and approved by City Council in early August 2021) to increase the project's total TIRZ Reimbursement (from the original 2018 approval) to \$27.25M.
- Together, those represent the total Phase 1 budget for Northline of \$42.25M.
- Northline's partnership with the City of Leander offers a developer-friendly, fast tracked permitting process that sets Northline apart from developments in adjacent municipalities.
- The City of Leander and Northline were successful in obtaining State legislative approval in 2021 for a Municipal Management District to cover Northline that will provide additional financial benefit as the project is built out.





#### Master Development Site Plan - Street Level



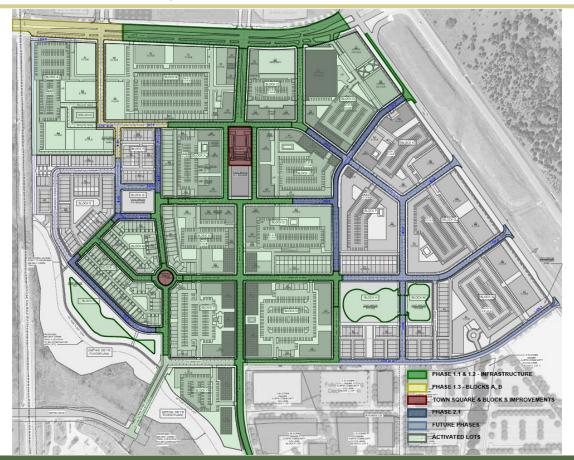


#### Master Development Site Plan - Upper Levels





#### Phase 1 (1.1, 1.2 and 1.3) Public Infrastructure





## Northline - Vertical Development Partners



NOVAK BROTHERS Building on Exceptional



LINCOLN PROPERTY COMPANY Slate Real Estate Partners developed The Alden (MF product) in Cedar Park, which is the market leader for that submarket, and will be building comparable product at Northline.

Novak Brothers developed 4-story attached all masonry brownstones in Georgetown and will be replicating those townhomes at Northline. Phase 1 consist of 69 townhomes and  $\sim\!32$  townhomes have nonrefundable earnest money down.

St. John Properties, Inc. ("SJP") is a full-service real estate company headquartered in Baltimore, Maryland that will be developing Class A Office. SJP is proud to expand its national footprint in Texas. Since 1971, SJP has designed, developed, and managed buildings that fit every type of business.

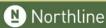
Lincoln Property Company commercial will be developing Class A Office, Medical Office, and Retail at Northline in a manner comparable to what it is currently developing in the Austin MSA.

## **Northline** - Partners & Consultants

- Master Developer/Sponsor: Tynberg LLC
   Public: City of Leander
   Commercial Developer: St. John Properties
   Commercial Developer: Lincoln Property Company
   Multifamily Developer: Slate Real Estate Partners
- Townhome Developer: Novak Brothers
  Master Architects: David M. Schwarz Architects
  Landscape Architects: Design Workshop
  Lead Engineers: WGI and Kimley-Horn
  Public Relations/Marketing: Buie & Co.
  Branding: Page/Dyal
- Legal Counsel: Graves Dougherty Hearon & Moody
   and Scardino LLP

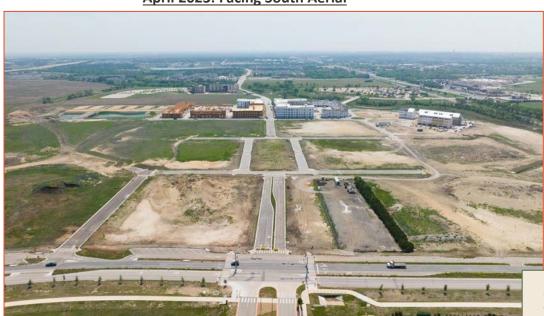
- Development Consultant: Civil Land Group
- Telecom Engineers: Foresite Group
- Lender: VeraBank Retail Brokers: Weitzman
- Medical Brokers: Transwestern
- Public Art Consultants: Public City
- Urban Planners: Gibbs Planning Group
  - Town Square Architects: BRW Architects
- Communications Technology Consultants: TSAV
- IT Solutions Consultant: ICS
- Irrigation Consultant: Sweeney + Associates
  - Land Surveying: 4Ward
  - General Contractor: DeNucci Constructors





### **Construction Progress - Select Images**

**April 2023: Facing South Aerial** 



#### September 2022: East Water Quality Pond



#### Form Liner Color Enhancement

The East Pond Bridge concrete weir wall and form liner have been transformed to match the limestone that surrounds the East Pond Bridge. With various colors, textures, and design, using decorative overlays, the look of traditional Texas limestone has been reflected in the concrete weir and form liner. Rather than a standard single-colored bridge, the traditional limestone motif brings a more elevated and unique look to the East Pond Bridge area.

### **Construction Progress - Select Images**

<u>April</u> 2023: **Facing** <u>Aerial</u>

Northeast

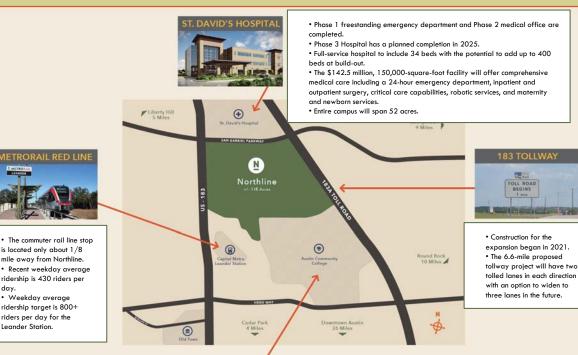


### **Construction Progress - Select Images**



April 2023: Facing Northwest Aerial

#### **Site Location Factors**



**ACC CAMPUS** 

#### St David's Rendering (Phase 1-3)



#### **Austin Community College (Phase 1)**



· Austin Community College's ("ACC") San Gabriel Campus

TOLL ROAD BEGINS

- 100-acre campus encompassing 1 million SF.
- · ACC's first building was completed in 2018. It's second ~\$30M building will be part of the ACC bond package in
- · Full build-out will accommodate 12,000 students.

METRORAIL RED LINE

is located only about 1/8

mile away from Northline.

ridership is 430 riders per

· Weekday average ridership target is 800+ riders per day for the

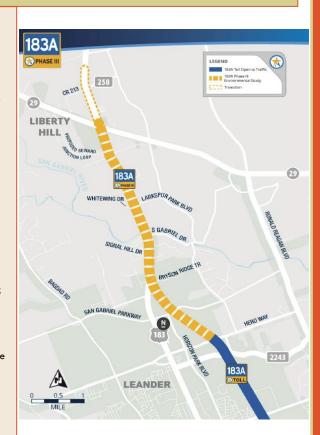
Leander Station.

· Recent weekday average

### Tollway/Road Infrastructure

## 183 TOLLWAY EXPANSION

- The tollway is along the eastern perimeter of the property. Northern expansion of Hwy 183A to Hwy 29 from San Gabriel Parkway began construction in 2021. The 6.6- mile proposed tollway project will have two tolled lanes in each direction with an option to widen to three lanes in the future.
- The proposed tollway is planned to be located mostly in the existing right-of-way within the median of the US 183 corridor.
- With unprecedented growth in Williamson
  County, most notably in Cedar Park, Leander, and
  Liberty Hill, traffic volumes along US 183 are
  anticipated to increase by 183% over the next 25
  years driving the need for proactive congestion
  relief.
- 183A Phase 3 will accommodate forecasted traffic and reduce anticipated congestion along the 183 corridor.
- The Mobility Authority is proposing to extend 183A north from Hero Way to north of SH 29 as Phase 3 of the 183A system.



#### RM 2243 Project

• The road project will reconstruct and widen RM 2243 and Hero Way between 183A Toll and Southwest Bypass in Georgetown, TX and is expected to begin late 2022. The project will create a direct path for Leander to I-35. The new road will have two main lanes in either direction with three-lane frontage roads and will also have direct connections to the 183A Toll and Ronald Reagan Boulevard in Leander.





### Featured Development Partner - St. John Properties

#### Overview

Established in 1971 by Edward St. John and headquartered in Baltimore, Maryland, St. John Properties has evolved from a small, local real estate developer into one of the largest and most successful privately held commercial real estate firms in the nation. St. John Properties' real estate investments are valued at more than 4.5 billion dollars, and the company proudly serves over 2,500 clients across nine states including Maryland, Colorado, Louisiana, Nevada, Pennsylvania, Texas, Utah, Virginia, and Wisconsin. During its 50+ year history, St. John Properties' portfolio has grown to more than 22 million square feet of real estate consisting of class 'A' office, flex/R&D, retail, warehouse and residential units.





By the Numbers

 $200 + _{-\text{Employees Nationwide}}$ 

\$4.5B - In managed assets

22M - SF Owned and Managed

2,500 – Clients Across the Country

 $95 + _{-\text{Green}}$ , LEED-Certified Buildings

NAIOP National Developer of the Year 2018

### Featured Development Partner - Lincoln Property Company

#### Overview

Lincoln Property Company ("LPC") is a dynamic real estate firm that offers a wide range of value-added services for its clients including asset and property management, construction management and build-to-suit services, investments/acquisitions, and landlord representation. Based in Dallas and founded in 1965, LPC is one of the most respected and diversified service firms across the United States and Europe. LPC currently manages/leases over 400 million square feet and has developed over 160 million square feet across the United States and Europe. LPC currently is the second largest commercial development company in the United States and the largest Office developer in downtown Austin.









### LINCOLN PROPERTY COMPANY

By the Numbers

2,633 – Employees Nationwide

\$78B - In managed assets

55+ - Years of experience

 $278 M_{\,-\,\text{SF under management}}$ 

 $160M\,\,{\rm -Commercial\,space\,developed}$ 

 $33.3M_{\rm -SF\ acquired\ \&\ developed\ since\ '18}$ 

\$9.7B – Acquired & developed since '18

#### Featured Development Partner - Lincoln Harris CSG Healthcare Group

#### Overview

Lincoln Harris CSG (part of LPC) is a leading national healthcare real estate services firm with offices across the country. The company is solely focused on developing and executing results-driven real estate strategies for healthcare providers, hospitals, healthcare systems and MOB investors. Since entering the healthcare space in 1997, the Healthcare Group has developed top industry solutions for property management, leasing, project management, accounting, compliance, fair market valuations and real estate acquisitions/dispositions.









By the Numbers

37M - Square Foot Portfolio

2500+ - Transactions Per Year

440+ - Asset Dispositions

 $\$1.2B - \mathsf{Asset} \ \mathsf{Monetization}$ 

 $\$820M - {\tt Construction\ Projects}$ 

1300+ - Facilities with Lease Admin Services

900 - Facilities with Compliance/FMV Services

#### Northline Development Partner Renderings - Residential





#### Northline Development Partner Renderings - Commercial









#### **Qualified Hotel Project**

#### Opportunity for a Hotel at Northline

Northline will contain a full-service hotelier to become the premier venue for those visiting Williamson County and the greater Austin region. NLDC is currently coordinating with potential development partners. Located in the core of the tremendous Northwest Austin path of growth corridor and amidst Central Texas' burgeoning tech hub, Northline's hotel will be ideal for those enjoying a weekend getaway, a Williamson County event, or business travel.

#### Key Features of This Hotel Will Include:

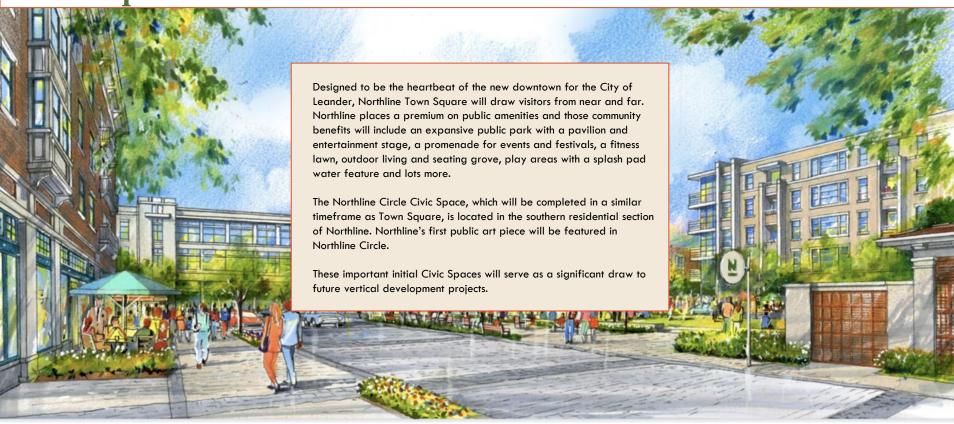
- Premium guest amenities, such as a spa, fitness center, swimming pool, and more.
- High architectural standards that complement surrounding buildings and Northline's signature style (per the Northline Design Guidelines).
- Spacious guest rooms with upscale interior finishes.
- Minimum of 10,000 sq. ft. of conference and convention center space.
- Ground-level restaurant, bar/lounge, retail, and/or cafe.
- Full-service event and catering staff for onsite events and meetings.
- A preference for rooftop terrace amenity space.

#### **Hotel Occupancy Taxes**

In Summer 2021, the Texas House of Representatives passed House Bill 4103 into law, marking a successful collaborative effort to bring new economic development tools to the City of Leander. HB 4103 provides Leander with the ability to capture the state's share of hotel occupancy taxes (HOT) and sales taxes within a 1,000-foot radius of a qualified hotel and convention center project for a period of 10 years. As Leander is the fastest growing city in the United States, this legislation provides needed resources to create jobs and support tourism, while addressing growth and infrastructure by reinvesting tax dollars back into the Leander community.



### **Civic Spaces**





### Northline Town Square Renderings









### Town Square Design Renderings

#### **Pavilion**



PAVILION - VIEW 4



PAVILION - VIEW 3

### **Support Buildings**



WEST SUPPORT BLDG - VIEW 4



WEST SUPPORT BLDG - VIEW 3



PAVILION - VIEW 2



PAVILION - VIEW 1

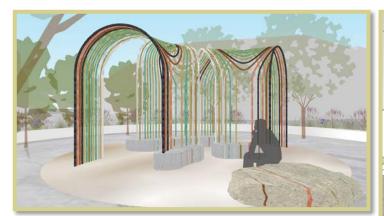


WEST SUPPORT BLDG - VIEW 2

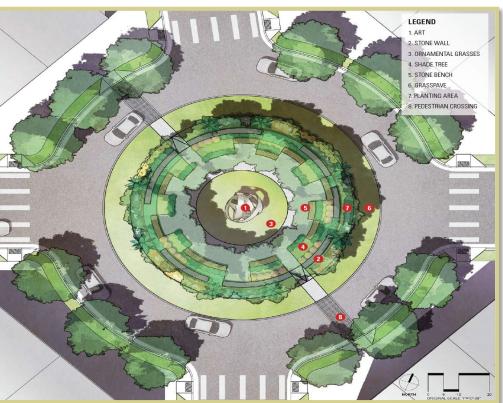


VEST SUPPORT BLDG - VIEW 1

### Northline Circle Design Renderings







### Smart City/Technology - Driven Design

- Northline has developed an expansive, flexible state-ofthe-art telecommunications broadband system to benefit its users and tenants.
- Northline has integrated a multitude of Smart City technologies in the public realm, including a public WIFI system, wireless cellular network, security cameras, and outdoor speakers in Northline's prominent civic spaces and retail streetscapes.
- Northline is designing a Digital Communications Network, representing a diverse platform of connected digital media experiences to foster a technology-enabled, elevated community.



